



PTC India

**INVESTOR PRESENTATION
Q2& H1 - FY 2020-21**

Two overlapping squares, one orange and one green, in the top-left corner.

Our Vision

“To be a frontrunner in power trading by developing a vibrant power market and striving to correct market distortions”

Our Mission

- **Promote Power Trading to optimally utilize the existing resources**
- **Develop Power Market for market based investments into the Indian Power Sector**
- **Facilitate exchange of power with neighboring countries**

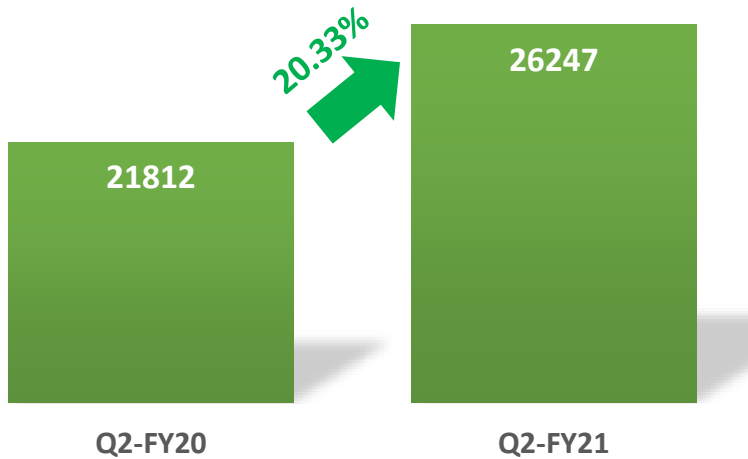
PERFORMANCE REVIEW



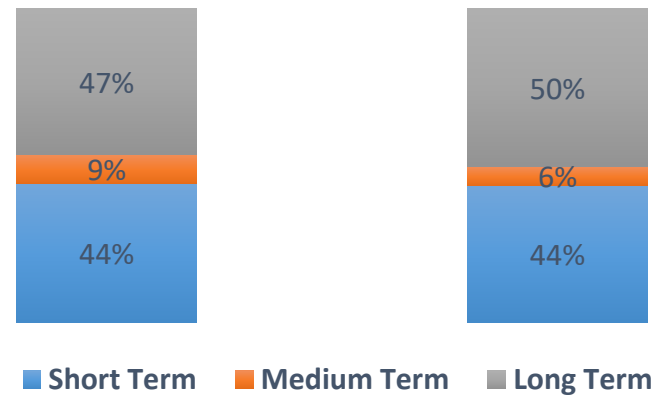
Q2 - FY 21 (Standalone) - Business



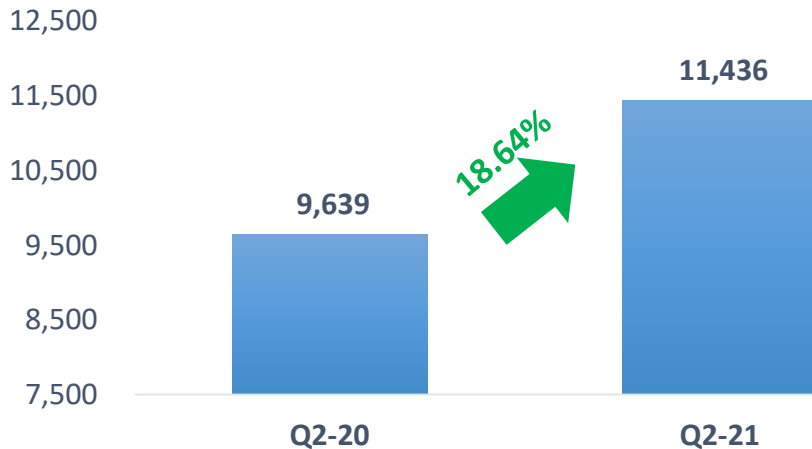
Total Volumes (MUs)



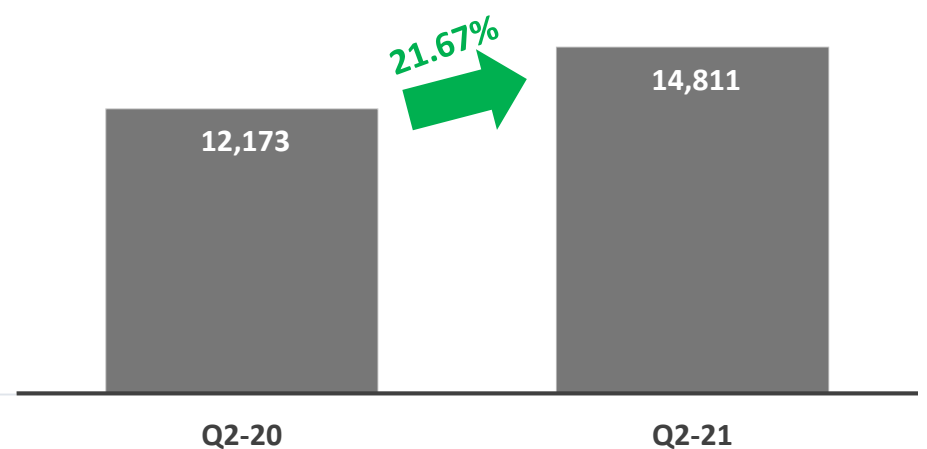
Volume Mix



Short Term



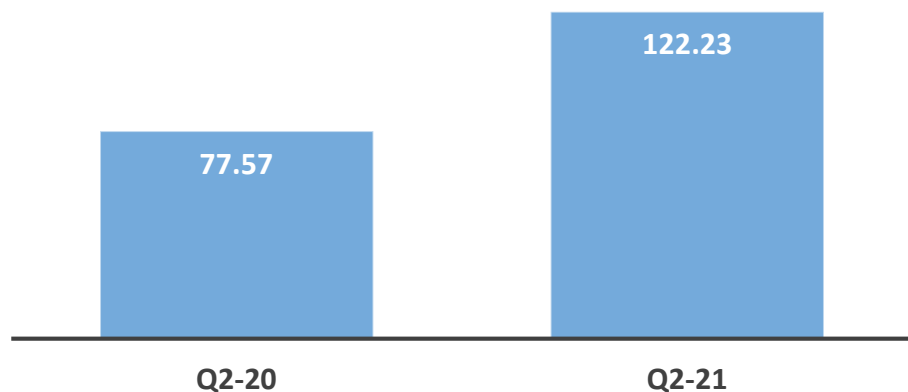
Long & Medium Term



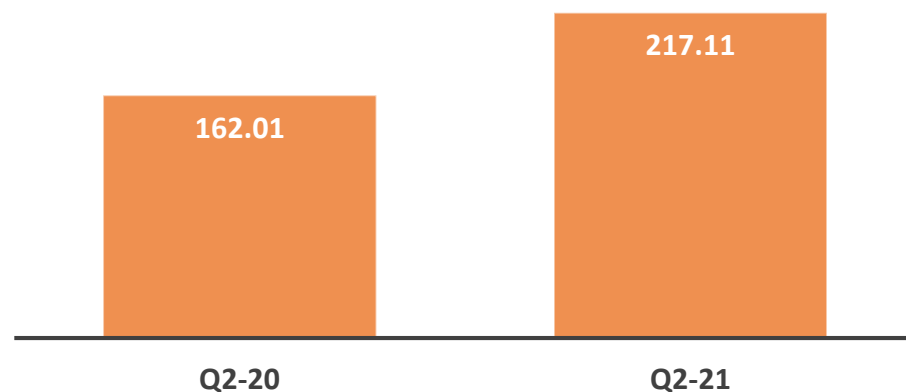
Q2- FY 21 (Standalone) – Financial



Trading income (₹ Crs)



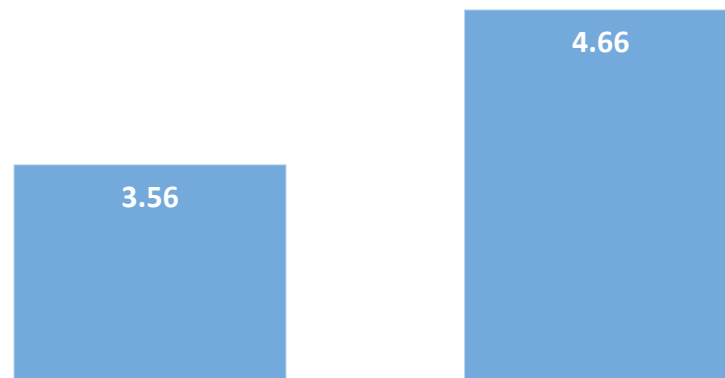
Total Operating Margin(₹ Crs)



Total Operational Income (₹ Crs)

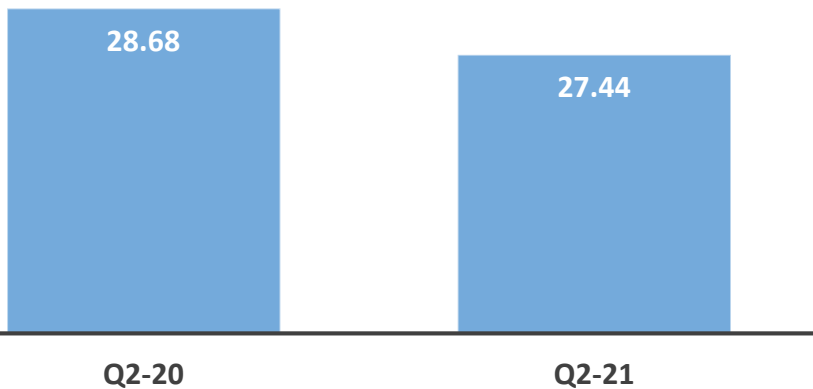


Trading Margin (Paise / Unit)

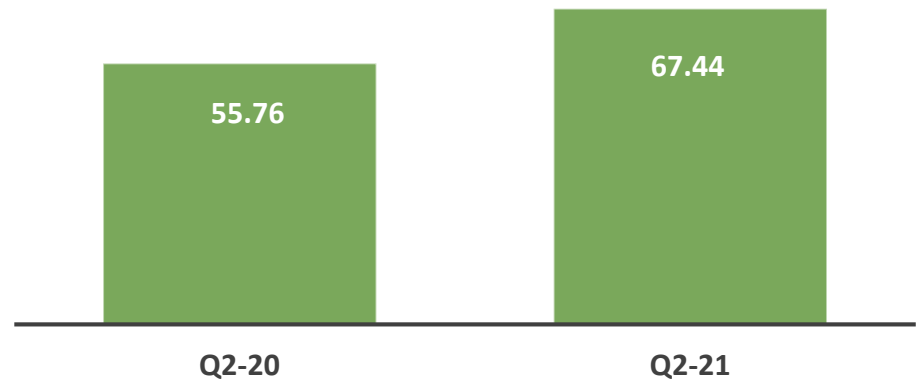


Q2 - FY 21 (Standalone) - Financial

Rebate in ₹ Crs



Surcharge Income (in ₹ Cr)



PAT in ₹ Crs



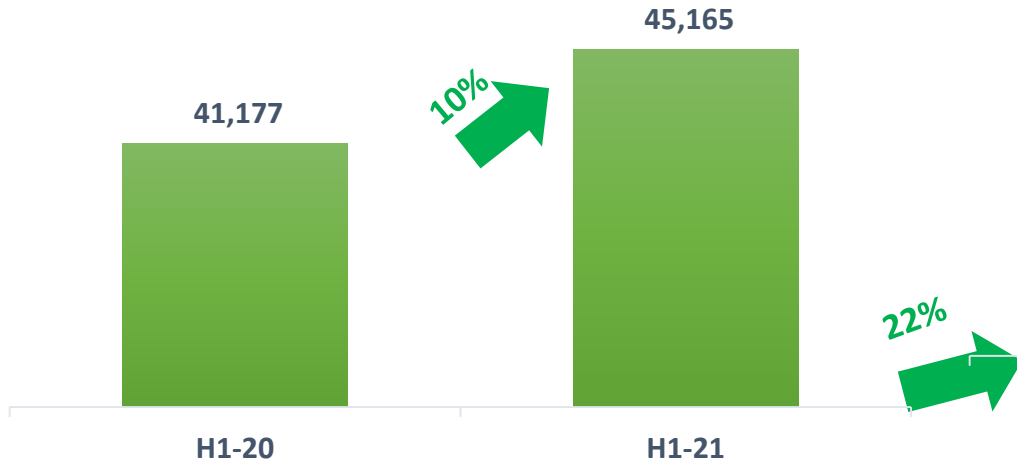
TCI in ₹ Crs



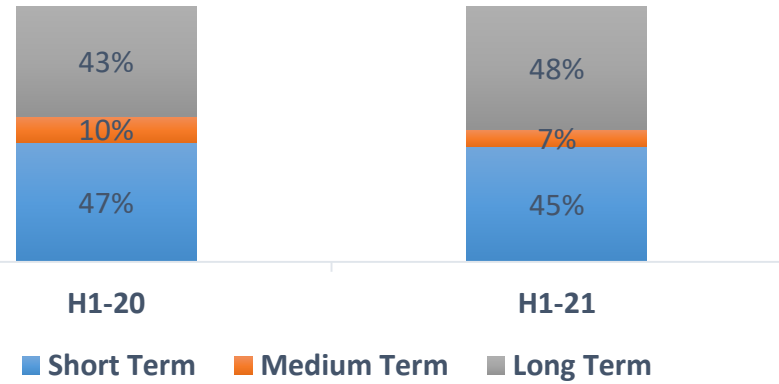
H1 - FY 21 (Standalone) - Business



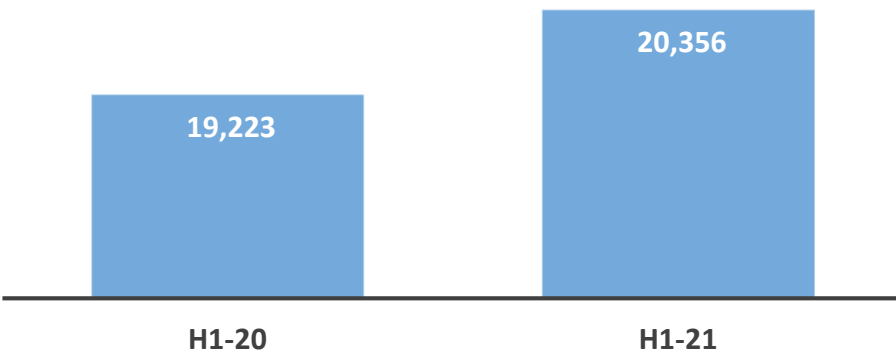
Total Volume in MU



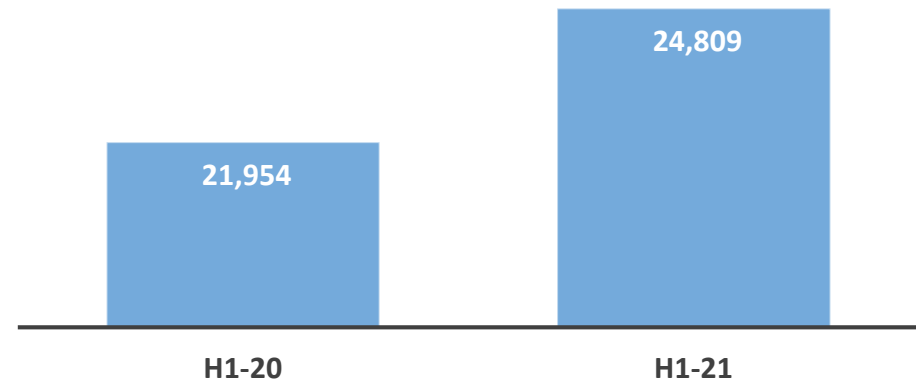
Volume Mix



Short Term Vol in MU



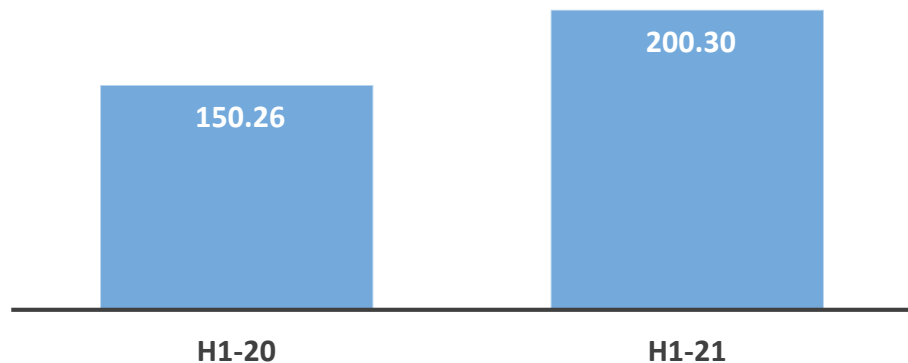
Long & Medium Term



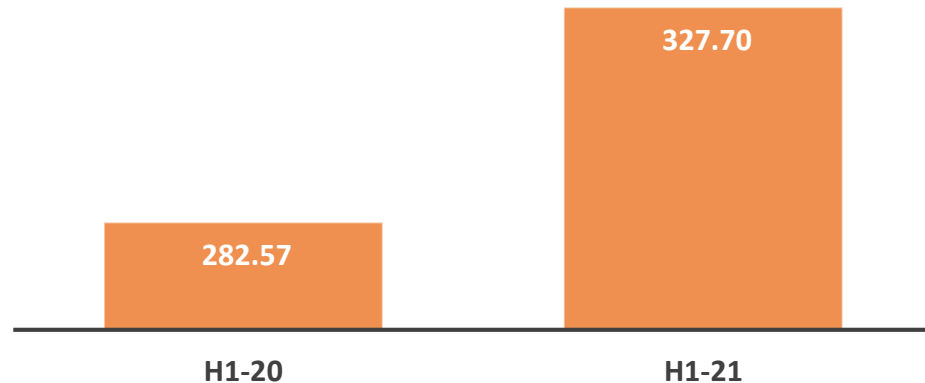
H1- FY 21 (Standalone) – Financial



Trading Income ₹ Crore)



Total Operating Margin (₹ Crore)



Total Operational Income (₹ Crore)



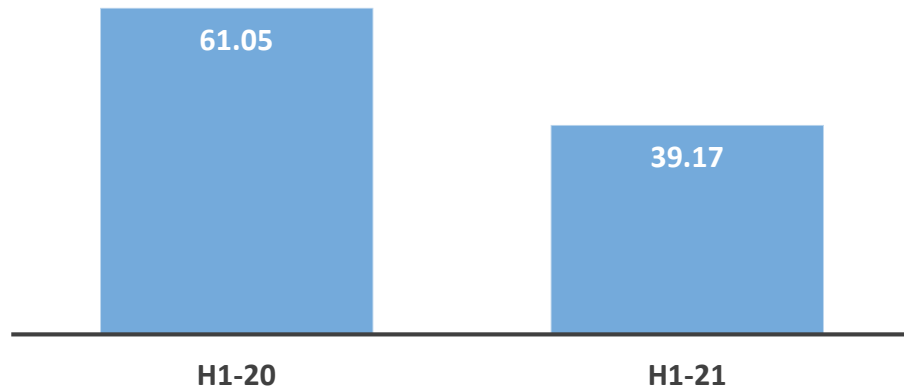
Trading Margin (Paise/ Unit)



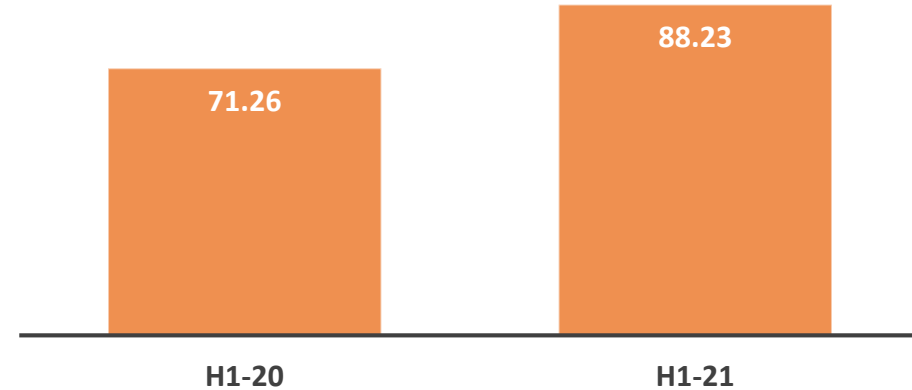
H1 - FY 21 (Standalone) - Financial



Rebate in ₹ Crore



Surcharge in ₹ Crore



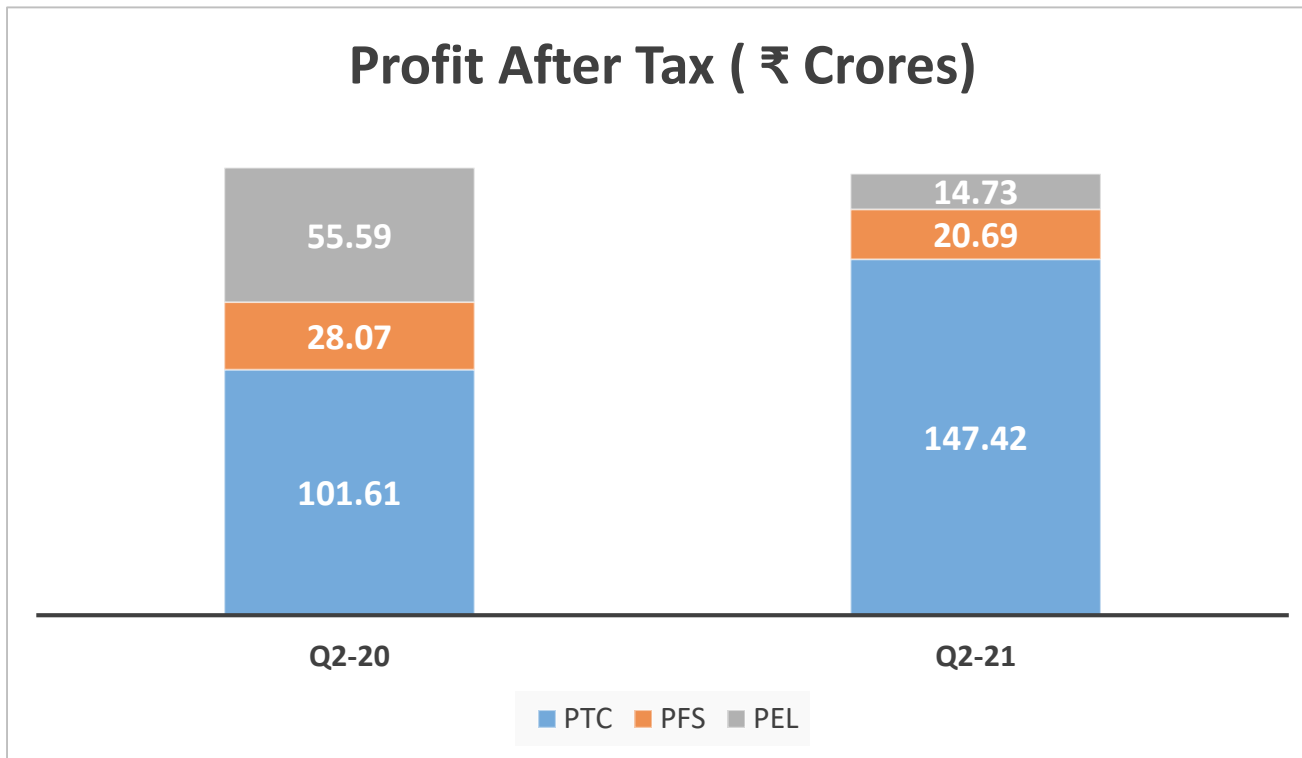
PAT in ₹ Crore



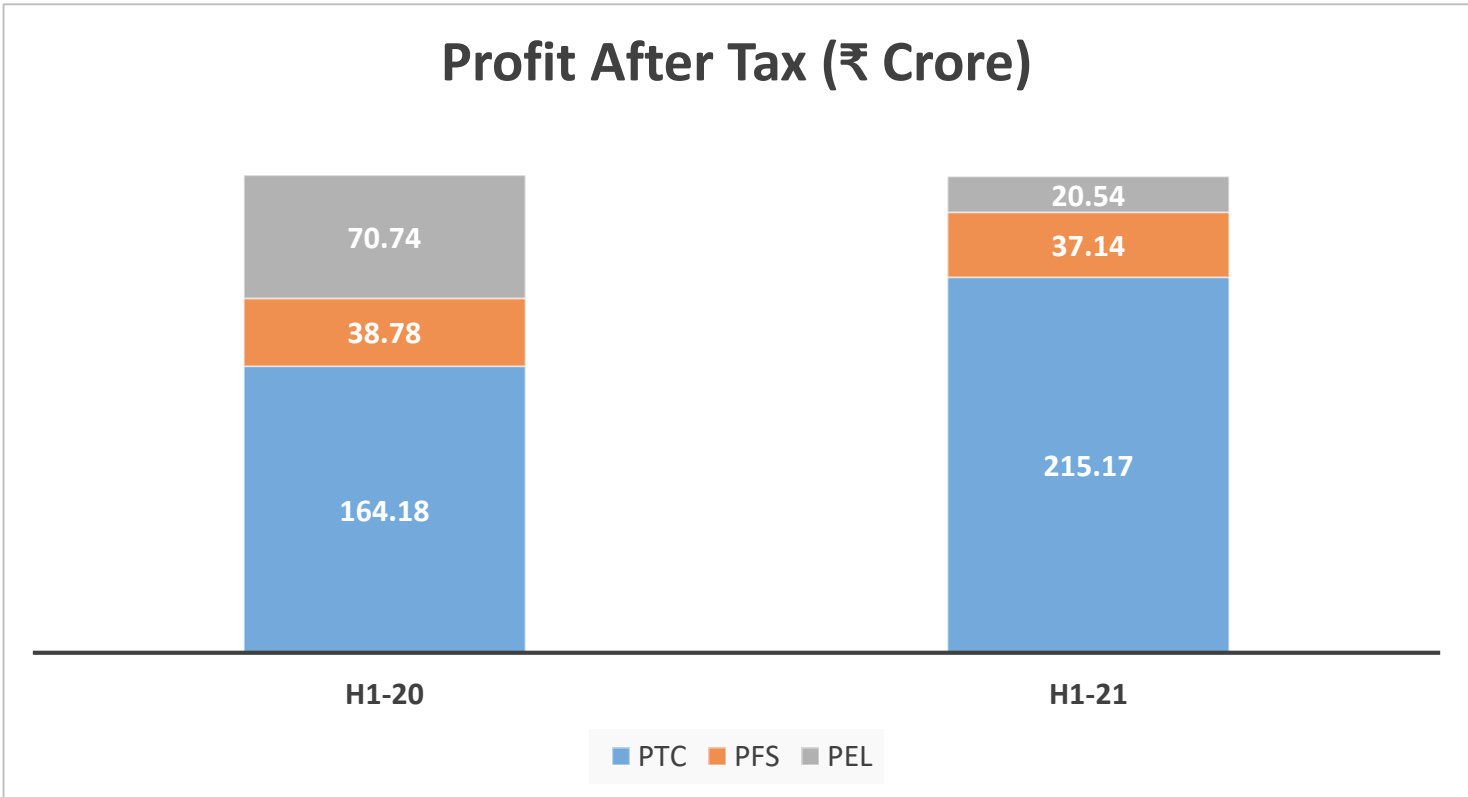
TCI in ₹ Crore



Q2- FY 21 (Consolidated) Financial



H1- FY 21 (Consolidated) Financial



Q2- FY21 (STANDALONE) P&L (Quarter Ending Sep 30, 2020)



(₹ In crore)

Particulars	Quarter Sep 2020	Quarter Sep 2019	%
Revenue from operations			
Revenue from operations	5,537.81	4,673.00	18.51%
Other operating revenue	86.69	76.87	12.77%
Total revenue from operation	5,624.50	4,749.87	18.41%
Other Income	21.53	36.31	-40.71%
Total Income	5,646.03	4,786.18	17.97%
Expenses			
Purchases	5,388.14	4,566.75	17.99%
Operating expenses	11.99	13.45	-10.86%
Employee benefit expenses	10.32	9.35	10.37%
Finance costs	5.32	15.00	-64.53%
Depreciation and amortization expenses	0.69	0.72	-4.17%
Other expenses	13.16	19.13	-31.21%
Total expenses	5,429.62	4,624.40	17.41%
Profit before exceptional items and tax	216.41	161.78	33.77%
Exceptional items	(0.02)	(0.01)	100.00%
Profit Before Tax	216.39	161.77	33.76%
Current tax(including deferred tax)	50.20	26.87	86.83%
Net Profit for the period	166.19	134.90	23.19%
Total other comprehensive income, net of tax	0.02	0.11	-81.82%
Total comprehensive income for the period	166.21	135.01	23.11%

H1-FY21 (STANDALONE) P&L (Half year ending Sep 30, 2020)



(₹ In crore)

Particulars	Half year ended Sep 2020	Half year ended Sep 2019	%
Revenue from operations			
Revenue from operations	9,771.56	9,625.52	1.52%
Other operating revenue	115.32	97.64	18.11%
Total revenue from operation	9,886.88	9,723.16	1.68%
Other Income	25.05	39.78	-37.03%
Total Income	9,911.93	9,762.94	1.53%
Expenses			
Purchases	9,532.09	9,414.21	1.25%
Operating expenses	14.76	13.45	9.74%
Employee benefit expenses	20.68	18.80	10.00%
Finance costs	11.20	23.70	-52.74%
Depreciation and amortization expenses	1.27	1.36	-6.62%
Other expenses	24.24	33.52	-27.68%
Total expenses	9,604.24	9,505.04	1.04%
Profit before exceptional items and tax	307.69	257.90	19.31%
Exceptional items	(0.02)	(0.01)	100.00%
Profit Before Tax	307.67	257.89	19.30%
Current tax(including deferred tax)	73.81	60.22	22.57%
Net Profit for the period	233.86	197.67	18.31%
Total other comprehensive income, net of tax	0.10	(0.09)	-211.11%
Total comprehensive income for the period	233.96	197.58	18.41%

Q2-FY21 (CONSOLIDATED) P&L (Quarter Ending Sep 30, 2020)



(₹ In crore)

Particulars	Quarter Sep 2020	Quarter Sep 2019	%
Revenue from operations			
Revenue from operations	5,904.07	5,130.88	15.07%
Other operating revenue	100.56	94.49	6.42%
Total revenue from operation	6,004.63	5,225.37	14.91%
Other Income	6.76	10.29	-34.31%
Total Income	6,011.39	5,235.66	14.82%
Expenses			
Purchases	5,388.14	4,566.75	17.99%
Impairment of financial instrument	41.06	36.06	13.87%
Operating expenses	20.59	16.55	24.41%
Employee benefit expenses	15.03	14.30	5.10%
Finance costs	233.55	294.86	-20.79%
Depreciation and amortization expenses	25.01	25.13	-0.48%
Other expenses	22.09	24.71	-10.60%
Total expenses	5,745.47	4,978.36	15.41%
Profit before exceptional items and tax	265.92	257.30	3.35%
Exceptional items	(0.03)	(0.01)	200.00%
Profit Before Share of Profit/(Loss) of Associates and Tax	265.89	257.29	3.34%
Share of Profit / (Loss) of Associates	(0.35)	0.01	-3600.00%
Profit Before Tax	265.54	257.30	3.20%
Current tax(including deferred tax)	71.90	55.95	28.51%
Net Profit for the period	193.64	201.35	-3.83%
Total other comprehensive income, net of tax	(0.02)	(0.95)	-97.89%
Total comprehensive income for the period	193.62	200.40	-3.38%

H1-FY21 (CONSOLIDATED) P&L (Half year Ending Sep 30, 2020)



(₹ in crore)

Particulars	Half year ended Sep 2020	Half year ended Sep 2019	%
Revenue from operations			
Revenue from operations	10,493.31	10,507.32	-0.13%
Other operating revenue	142.10	129.49	9.74%
Total revenue from operation	10,635.41	10,636.81	-0.01%
Other Income	17.26	13.84	24.71%
Total Income	10,652.67	10,650.65	0.02%
Expenses			
Purchases	9,532.09	9,414.21	1.25%
Impairment of financial instrument	81.64	98.76	-17.33%
Operating expenses	32.01	19.93	60.61%
Employee benefit expenses	29.97	28.31	5.86%
Finance costs	481.11	597.88	-19.53%
Depreciation and amortization expenses	49.87	50.16	-0.58%
Other expenses	38.29	44.18	-13.33%
Total expenses	10,244.98	10,253.43	-0.08%
Profit before exceptional items and tax	407.69	397.22	2.64%
Exceptional items	(0.03)	(0.01)	200.00%
Profit Before Share of Profit/(Loss) of Associates and Tax	407.66	397.21	2.63%
Share of Profit / (Loss) of Associates	(0.33)	(0.30)	10%
Profit Before Tax	407.33	396.91	2.63%
Current tax (including deferred tax)	113.63	102.30	11.08%
Net Profit for the period	293.70	294.61	-0.31%
Total other comprehensive income, net of tax	(1.18)	(0.32)	268.75%
Total comprehensive income for the period	292.52	294.29	-0.60%



DISCLAIMER



This presentation and the accompanying slides (the “Presentation”), which have been prepared by PTC India Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to: the performance of the Indian economy and of the economies of various international markets, the performance of the power industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s future results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

The distribution of this document in certain jurisdictions may be restricted by law and persons into whose possession this presentation comes should inform themselves about and observe any such restrictions.

THANK YOU

For more information contact:

Anand Kumar / Harsh Wardhan

PTC India Limited / Fortuna PR

Tel: +91 9873988920 / Tel: +91 9810162711

Email: investorrelations@ptcindia.com Email: harsh@fortunapr.com